



## Babcock Mission Critical Services

United Kingdom, Ireland, Norway,  
Australia

[www.babcockinternational.com](http://www.babcockinternational.com)

**Industry:** Aviation

**Solution:** Sage X3 Premium

### Core Modules:

- Financial Management
- Fixed Asset Management
- Sales Management
- Purchasing Management
- Reporting & Dashboards
- Collaborative Workspace

### Inixon Modules:

- Enhanced Document Management
- Currency Upload Module

### Business Intelligence:

- Sage Enterprise Intelligence

## Babcock Mission Critical Services UK Ltd flies globally with Sage X3

Babcock Mission Critical Services UK Ltd (Babcock) is one of the world's leading providers of mission critical helicopter support for Life and Rescue, Safety and Environment and Energy Support Services to blue-chip corporates and public administrations.

Operating a mixed fleet of over forty-five of the most sophisticated helicopters, Babcock provides world-class Search and Rescue (SAR), air ambulance (HEMS), crew change, police support and maintenance services to some of the world's largest companies, organisations and governments.

### PROJECT CHALLENGES

Babcock have built a global business that covered companies in England, Scotland, Ireland, Norway and Australia.

As a result of the growth of the business Babcock was operating a large number of different accounting systems, including Sage 200, which meant that data was scattered in numerous and disconnected databases, making the production of group management accounts a long and tedious process.

Babcock needed to implement a single worldwide solution that would enable all financial operations for its multiple companies to be centralised on one system.

*“We now have immediate access to data across the entire business in a single place. The Inixion team, who were recommended to us by Sage, helped to deliver the project on time and on budget.”*

**Alex Vacalopoulos**  
**Group Financial Controller**  
**Babcock Mission Critical Services**

## SOLUTION

Babcock selected Sage X3 with certified Partner Inixion. The solution was designed to solve a number of specific challenges that needed to be addressed:

- One single solution and database for the entire worldwide organisation.
- Management of multiple companies trading in multiple geographic locations.
- Electronic control of outbound and inbound documents.
- Management of multiple currencies and exchange rates.
- Automation of large and complex data sets imported from helicopter flight control systems.

- Complex reporting requirements across all companies needed to be standardised into a single solution.

“THE SAGE X3 SOLUTION PROVIDES US WITH A VERY POWERFUL AND HIGHLY CONFIGURABLE SYSTEM WHICH ENABLES US TO DELIVER THE FUNCTIONALITY THAT THE BUSINESS AND THE USERS DEMAND.”

**Christine Doust**  
**Finance Systems Manager**  
**Babcock Mission Critical Services**



## PROJECT

Inixion used its tried and tested implementation methodology to tightly control all elements of the project.

A full review of all business process was carried out, documented, and signed off before the Sage X3 solution was then configured by Inixion.

The Babcock project team were then trained on the system, and full tests were carried out, leading to a formal Conference Room Pilot. The Pilot was successful and the first site went live in Staverton, Gloucestershire after 4 months of the project start date.

Babcock's operations throughout the rest of the world then followed in the next few months.